



ROADMAP 04

for New Performance Groups

From James Scouller, author of the trilogy, **How To Build Winning Teams Again And Again**

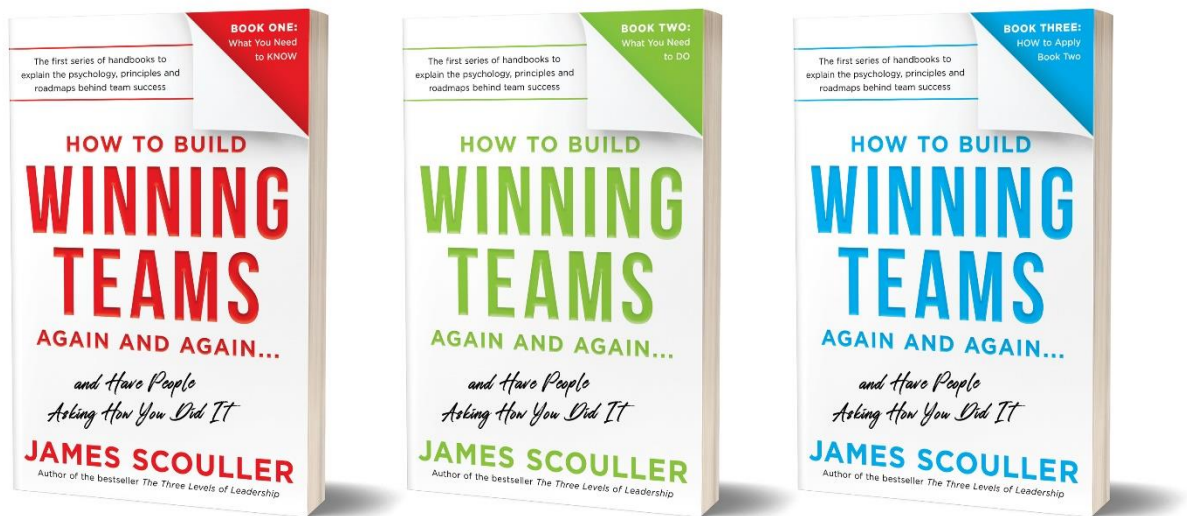
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A TOOL FROM JAMES SCOULLER, AUTHOR OF THE TRILOGY **HOW TO BUILD WINNING TEAMS AGAIN AND AGAIN**



THE FIRST SERIES OF HANDBOOKS TO EXPLAIN THE
PSYCHOLOGY, ACTION PRINCIPLES AND ROADMAPS
BEHIND TEAM SUCCESS

Book One: What You Need To **Know**

Book Two: What You Need To **Do**

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ROADMAP: FOR NEW PERFORMANCE GROUPS



NEW PERFORMANCE GROUP: EARLY PHASE

Action Key	7P Principle
1. Basic purpose.	#1 Motivating Purpose
2. Team size.	#4 Task Progress & Results
3. Understanding what makes teammates tick.	#6 Attention to Individuals
4. Number one goal + scorecard: six action steps, twelve tips, worksheet tool.	#1 Motivating Purpose
5. Keep your #1 goal in focus.	#1 Motivating Purpose
6. Step-by-step guide.	#2 Performance Group or Real Team?
7. Tactical tips for leaders: <i>make people feel noticed</i> .	#5 Group Unity
8. Vision and strategy: <i>context and vision</i> .	#4 Task Progress & Results
9. Tactical tips for leaders: <i>plan for quick wins</i> .	#5 Group Unity

NEW PERFORMANCE GROUP: MIDDLE PHASE

Action Key	7P Principle
1. Decision-making approach.	#4 Task Progress & Results
2. Vision + strategy: <i>vision, blueprint, planning assumptions, sharp action choices</i> .	#4 Task Progress & Results
3. Flexing leadership (a) on decision-making (b) according to C-C-C evolution.	#3 Shared Flexed Principled Leadership
4. Adapting to ability and motivation.	#6 Attention to Individuals
5. Powerful praising.	#6 Attention to Individuals
6. Principled leadership: leading by example.	#3 Shared Flexed Principled Leadership
7. Tough conversations that work.	#6 Attention to Individuals

NEW PERFORMANCE GROUP: LATER PHASE

Action Key	7P Principle
1. Connecting and influencing outside the team.	#4 Task Progress and Results
2. Enabling personal growth (via individual performance goals).	#6 Attention to Individuals
3. Creating early warning indicators.	#7 Renew or End
4. Leaders as learning role models.	#7 Renew or End
5. Revisiting basics if the team is "stuck".	#7 Renew or End

